



the **pony**

OFFICIAL MONTHLY PUBLICATION

PRESS

February 2015

1969 LIMITED EDITION
Just another rare Mustang



***1993
SVT
Cobra***



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CLUB INFORMATION



Central Valley Mustang Club, Inc.
P.O. Box 9864 • Fresno, CA 93794
Website: <http://www.cvmustang.org>

Club Purpose: To provide a common meeting ground for Mustang owners and further the enjoyment of ownership; to include workshops, discussions and technical meetings; to promote a more favorable relationship with the general motoring public; to further the preservation and restoration of all Mustangs.

Who Can Join: The club is open to all Mustang enthusiasts. Any individual or family can join. Ownership of a Mustang is not essential, but enthusiasm is. CVMC embraces the practice of encouraging diversity within the membership and involvement of the entire family in its membership and at all club events.

A Family Oriented Organization: As a part of promoting family involvement in the club, children are allowed and in fact encouraged at all club functions. In deference to this family involvement and the driving of motor vehicles, consumption of alcoholic beverages is discouraged at club events except where the club is staying overnight and there is no potential for any drinking member or guest to get behind the wheel.

Dues: For the first year only, \$30 for a one year Active Membership, of which \$5 will be an initiation fee and \$25 for dues. For additional family members, Active Membership dues are \$5 per member. Renewals are due each January. Renewal notices are not sent out.

CVMC OFFICERS

Jim Sanborn • President	246-6835
Paul Beckley • Vice President	323-7267
Carol DeLaPena • Secretary	453-0571
Doug Deffenbach • Treasurer	222-9160

MEMBERS AT LARGE

Karen Diaz	224-2492
Laura Gardner	808-469-0515
Dennis Harvat	492-1117
Don Hobbs	917-1565

Compliments or complaints should be presented to Members At Large.

MEMBERSHIP COMMITTEE

Brandon Walker (Chairman)	323-2150
Becky Bartee	276-7092
Karen Diaz	224-2492
Mark Gardner	808-721-2075
Mary Kokalis	229-3219

CLUB MERCHANDISE CHAIRMAN

Bob Anderson	233-8983
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ACTIVITIES & PUBLICITY COMMITTEE

Mary Kokalis	229-3219
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Suggestions for activities should be directed to the Activities Committee.

CALLING COMMITTEE

Mary Kokalis	229-3219
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CO-WEBMASTERS

Brandon Walker	323-2150
Paul Beckley	323-7267
Garo Chekerdeman	906-7563

CHARITY COORDINATOR

Nancy Sharmer	346-1096
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NEWSLETTER EDITOR

Garo Chekerdeman	906-7563
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ADVERTISING

Talk to a Member at Large

ADVERTISING RATES:

Classified Ads (3 Lines)

CVMC Members	FREE
Non Members per issue	\$3.00
with Photo	\$10.00

Business Card Ad

CVMC Members	FREE
Issue	\$5.00
Six Months	\$13.00
One Year	\$25.00

Double Business Card Ad (1/4 Page)

Issue	\$7.00
Six Months	\$20.00
Half Page (One Year)	\$70.00
Full Page (One Year)	\$105.00
Half Page / Back Cover / One Year	\$80.00

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GENERAL MEMBERSHIP MEETINGS



Last Thursday of Each Month
YOSEMITE FALLS RESTAURANT
4020 N. Cedar Ave • Fresno, CA
Dinner: 6 PM • Meeting: 7 PM

PAST PRESIDENTS

Paul Beckley	2012-2014
Allen Rasmussen	2011
Ron Deubner	2010
Jim Sanborn	2009
Wanda Hamshar	2008
Michael Metz	2006-2007
Jim Sanborn	2005
Doug Deffenbach	2003-2004
Christina De La Pena	2001-2002
Jim Sanborn	2000
Jay Sharmer	1999
Brian Massey	1997-1998
Jim Sanborn	1996
Ron Deubner	1995
Paul Beckley	1994
Dave Rose	1993
Paul Beckley	1989-1992

PRESIDENTIAL RAMBLINGS



Greetings, Mustang fans!

February is almost over and I'm sure everyone has recovered from their Valentine's Day indulgences. I was thinking about getting some of that low-fat chocolate until I tried some.....Gag!! Guess we'll just have to settle for the real thing!

We have a few events coming up soon. Our annual Blossom Trail Run is set for March 7. With the rain we've just had, I hope there will still be some blossoms left. Our Bunny Shoot has been moved from The Firing Line in Clovis, to The Range out by the CHP station out behind the Costco on west Shaw in Fresno.

Now of course the big one is Fabulous Fords Forever down at Knotts Berry Farm. If you haven't registered yet, you need to do so as the deadline is coming up soon.

Once again Membership Dues are due!! You've got one more month and then no more monthly calls from me!

That's it for now. See you at the meetings and Happy Mustanging!

Jim Sanborn - President



FROM THE EDITOR



The year is moving along at a pretty good clip now with March a couple of days away. As we continue on, the pace of activities will move along at a good clip as well, so I've got a favor to ask our members.

If you attend an event, whether a club night out for dinner, or anything for that matter, please take a couple of pictures and maybe a couple of comments and send them to me so I can include it in the newsletter.

I can't make it to all the events, so I need some CVMC paparazzi for the newsletter. Just a reminder, that if you submit something for the newsletter, you'll receive a raffle ticket at that month's general meeting.

We will also be working on getting profiles of members, old and new, and profiles of members cars, old and new (though it looks like a Ford dealership on a meeting night with all the late models).

Twenty plus years ago when I first did the newsletter (damn that hurt) we used to do profiles on members and/or their cars. Those issues were half the size, half the pages and in black & white. Now you can brag in color and even on the world wide web.

So, let's introduce ourselves and have fun like we always do.

Garo Chekerdeman - Editor



Recipe of the Month

Pasta Fagioli in the Crockpot

Submitted By: Nancy Sharmer



Ingredients:

- 2 lbs ground beef
- 1 onion, chopped
- 3 carrots, chopped
- 4 stalks celery, chopped
- 2 (28 ounce) cans diced tomatoes, undrained
- 1 (16 ounce) can red kidney beans, drained
- 1 (16 ounce) can white kidney beans, drained
- 3 (10 ounce) cans beef stock
- 3 teaspoons oregano
- 2 teaspoons pepper
- 5 teaspoons parsley
- 1 teaspoon Tabasco sauce (optional)
- 1 (20 ounce) jar spaghetti sauce
- 8 ounces pasta

Directions:

1. Brown beef in a skillet. Drain fat from beef and add to crock pot with everything except pasta.
2. Cook on low 7-8 hours or high 4-5 hours. Add pasta the last 30 minutes.
3. Serve with a nice crisp green salad and some garlic bread!

BIRTHDAY Wishes to...

FEBRUARY:

- Feb 2* Alec Chekerdemian
- Feb 3* Guyler Leonard
- Feb 5* Paul Beckley
- Feb 6* Susan Perrin
- Feb 8* Wanda Aaron
- Feb 10* Emily Vang-Diaz
- Feb 11* Maryann Ward
- Feb 21* Virginia Colvin
- Feb 23* Pete Logoluso
- Feb 25* Bob Anderson
- Feb 26* Bob Ward
- Feb 27* Cindy DeLaPena

Reminder:



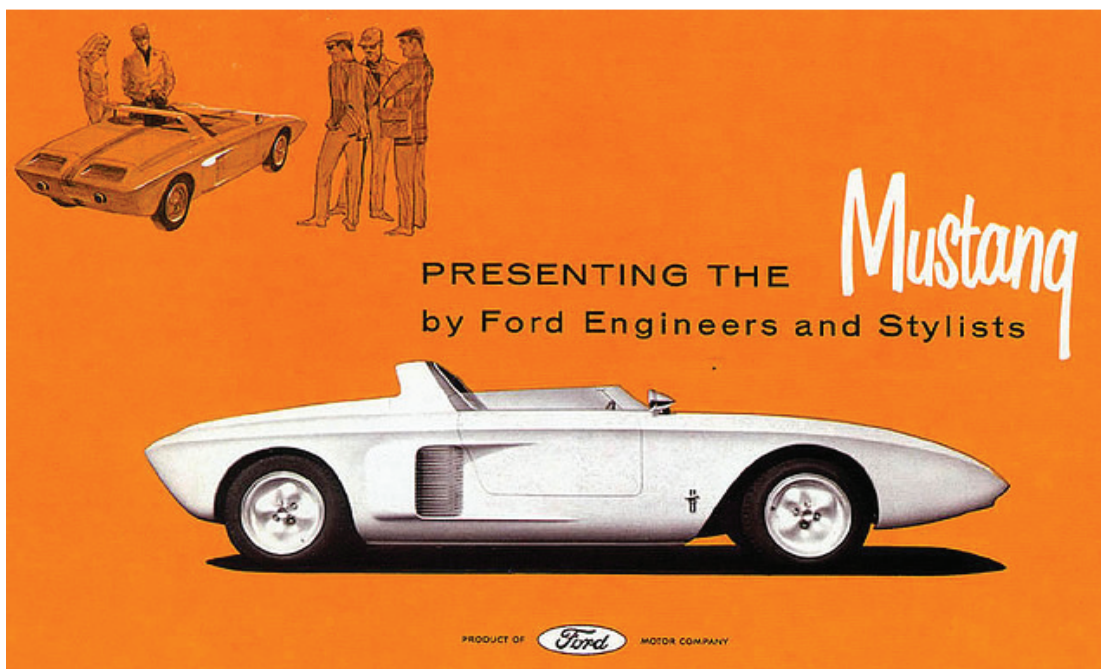
It's time to re-new your
Membership

don't miss the action on the
last Thursday of each month

(unless noted)

THE FORGOTTEN 1962 FORD MUSTANG

Source: <http://silodrome.com>



The Ford Mustang is one of the most venerable muscle cars in American history, the story of how the car came to be is an interesting one, many people don't know that the modern Mustang is a direct descendant of the second Mustang prototype. The first prototype, called the Ford Mustang I, was deemed too extreme for mass-production and after the initial two were made the project was mothballed.

Muscle cars are known as front engine V8s with swooping roof-lines and gregarious cornering abilities. If the Ford Mustang I Prototype had seen the green light for production things would have turned out very differently. In October 1962, when the Mustang I debuted at the United States Grand Prix in Watkins Glen, New York, the test driver and Formula One race driver Dan Gurney lapped the circuit using the prototype. His lap times were only slightly off the pace of the Formula 1 race cars.

This small, light, mid-engined, 4-cylinder muscle car was blisteringly quick.

Having been built in just 100 days by Troutman-Barnes of Culver City, California. Using the Ford styling clay and fiberglass body moulds to create a new, hand-fabricated aluminum body over a state-of-the-art space-frame chassis, the company met the extremely tight three-month deadline with just days to spare.

There are a couple of design elements from this early car that made it onto Mustangs right through to the present day, the running horse emblem first appeared on this prototype as did those air-intake vents on the rear portion of each door. The DNA of the forgotten Mustang lives on, although perhaps not as prominently as many would have liked.

The Mustang I Prototype now lives in the Henry Ford Museum, a testament to a forgotten direction that muscle cars could have gone.



The 1969 Ford Mustang Limited Edition 600

Source: www.limited600mustang.net



The Limited Edition 600 was a promotional unit developed by the Philadelphia sales district in May of 1969. The 600 consisted of special order, custom colored Mustangs in either "Flower Power Red" or "Groovy Green." This promotion was only available on hardtops or sportsroofs and included a hood scoop, remote, chrome mirror, AM radio, full wheel covers, whitewalls, tape stripes, and unique fender emblems, all for a special price. Even some hardtops were delivered with vinyl roofs. The promotion's sales goal was to sell 600 of these special units, however, only 503 of Limited Edition 600s were produced, clearly falling short of the target of 600 Mustangs. Interestingly, there was one Groovy Green Mach 1 in this promotion.

The Limited Edition 600 promotion coincided with Ford's national "Mustang Stampede" sales promotion. The Philadelphia District kicked off their "Stampede" with a drive-away dealer event, at the Flying "W" Airport Dude Ranch. Opening this event was Philadelphia District Manager, Jack Mandell, arriving via helicopter, hopping onto a horse. Charging across the airport grounds he greeted the waiting participants and cars, all while dressed in his western duds. This invitation only party was where dealers enjoy the festivities then drive the Mustangs home. Research reveals that the number of cars received by each dealership, was assigned by the District Manager, and by how much they would benefit by the promotion, and their size.

All cars in this promotion were built in batches between April 21 and April 29, 1969. Many from the first few batches were delivered to Morgan Ford (now Medford Ford) in Medford NJ, for dealer prep and to affix the fender badges. Click here to see an aerial photograph of Morgan Ford with 180 Limited Edition 600s prepped and awaiting delivery. After creating a local stir, they were then driven up Route 70 to the Flying "W", in convoys, by dealer and district employees. Drivers boarded school buses only to go back to Morgan Ford and round-up the next herd of Mustangs, a process that consumed one complete day.

The Limited Edition 600 Mustangs were then promoted throughout the Philadelphia District by the means of specially created newspaper ads. These ads called attention to the custom colors and limited availability. The production number of 503, and the Mach 1 fact, were provided by Kevin Marti, MartiAuto Works. Production breakdown between the red and green cars is not known at this time, however, according to Bob Morgan, Morgan Ford, about 15-20% were of the green variety. It is known that 87 red cars were ordered in off standard equipment order 2784, and 90 in order number 2788. All 600s will be identified by the absence of a color code and a DSO of 16 plus 2783 through 2788 number on the door data plate. Most but not all 600s were powered by six cylinder engines, some were 302 V8s and the largest available engine was the 351-2v.



FLASHBACK: 1993 SVT Cobra and Cobra R

1993 Mustang SVT Cobra Hatchback

This was the final year for the original Fox-chassis after being introduced 14 years prior in 1979 (from 1994 to 2004 an updated version of the rear wheel drive Fox-4 or SN-95 chassis was used). Mustang SVT Cobra with a 235hp (at 4600rpm), 302 cubic inch, 5.0 liter, electronic fuel injected, V8 engine. Vibrant red was only offered in 1993 with the Cobra. Other Cobra colors was the Teal and Black. Only 5100 Cobras were offered in 1993. Although Cobra options were available previous years (76-78 Mustang II, Cobra II, and the 1978 King Cobra), this was the first year for the SVT specially designed model for the Mustang.



1993 Cobra R Mustang

Only 107 Limited Edition SVT Cobra R Mustangs were built in 1993. They were all Vibrant Red with a gray interior hatchbacks. All 107 units were built the same; Vibrant Red paint, three-spoke 1994 GT wheels with black paint and chrome, larger capacity radiator and oil cooler, larger brakes, stiffer springs, Koni shocks, larger anti-roll bars, and a strut tower brace. They were stripped of their air conditioning, rear carpet, sound system, sound dampening insulation, carpet padding, body seam sealer, and the rear seats! This made them lighter for racing.



Ford's 2015 Plans: Get Lighter, Tighter, Fast, and Furious

By: **Sam Becker** Source: wallstcheatsheet.com

Financially speaking, Ford didn't exactly have a banner year in 2014, but 2015 could be a much different story. The company released its fourth-quarter and 2014 results, and from an outsider's perspective, there wasn't much to write home about. Ford's earnings in the fourth quarter were \$52 million, down a whopping \$3 billion from 2013's fourth quarter. But that didn't happen without good reason, and it wasn't unexpected. What do you think?

In fact, Ford beat many analysts' expectations, causing shares to actually trend upward as a result of the news. As for why the company took such a beating on the balance sheet, it's because a good portion of Ford's earnings have gone toward recalibrating and refitting its factories for an onslaught of new and improved models. What do you think?

Speaking with CNBC, Ford CFO Bob Shanks was adamant that the company's weak earnings were not a surprise. "We said more than a year ago that this year was going to be different," he said in reference to Ford's preparations for the new aluminum-built F-150, as well as additions to its performance line. "We were going to see a lot of effects from an unprecedented introduction of new products last year." What do you think?

And those effects were obvious. There were declining sales numbers in international markets, like the always-confounding South America, as well as Europe. Last year, Ford was able to take a special tax break to help its fourth-quarter earnings, which it did not have the option to take this year. With considerable resources being invested over 2014, combined with a few drawbacks, America's No. 2 automaker made out OK, all things considered. What do you think?

But it does set up Ford for a hell of a year in 2015 and beyond.

Shanks expects the turnaround to be rather quick, with Ford's factories returning to full production by the year's second quarter. "We're in the process of launching in Kansas City, and using everything we learned in Dearborn, that one is going very smoothly, as well," he said on a call with Autos Cheat Sheet. "I think in the second quarter, we'll be in good shape." What do you think?

Shanks has reason to be confident. Ford caused quite a stir last year when it announced that it would be building its longtime best-selling truck, the F-150, with aluminum body components, rather than the traditional steel. It was considered to be a gamble, but consumers seem to be buying in. Not only that, but it looks like Ford is also going to be going after the performance segment incredibly hard, showing off a handful of the many new expected performance vehicles, including the new GT and a rehashed Raptor F-150. What do you think?

Sales of the freshly redesigned Mustang pony car — which is Ford's consummate performance machine — have also impressed so far. It's a good omen considering what the company has in store for consumers in coming years. What do you think?

"I think we'll continue to expand our performance lineup," Shanks said when asked whether the Mustang's success will lead to further investment in the performance segment. "We'll see more of it across the lineup. It's very good for the brand. It brings in different kinds of consumers, higher-income consumers."

While the entire Ford brand may not be redirecting its focus on higher-income consumers, it's obvious that Ford is taking steps to not only improve the engineering and performance of its vehicles but also the technology and innovative features that operate behind the scenes. It was recently announced that Ford opened a new research and development center in the heart of Silicon Valley in order to spur along innovation and experiment with autonomous technologies, among other things. What do you think?

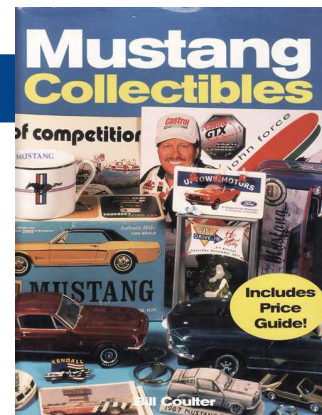
"Growing the Palo Alto team will strengthen our global research prowess and drive innovation needed to meet the needs of our customers in the future," said Ken Washington, vice president of Ford Research and Advanced Engineering. "Working together with the Silicon Valley research community will spark the new ideas, products and services that will help Ford once again change the way the world moves." What do you think?

Again, Ford may have had some setbacks in 2014, but it looks like all of the company's investments and re-strategizing will pay off big in coming years. Add Ford's presence in the middle of Silicon Valley as the cherry on top, and the company looks primed for takeoff.

GREAT READ: Mustang Collectibles

by **Bill Coulter** (Author)

Mustang memorabilia abounds in this all-color look at the collectible treasures used over the years to promote America's favorite pony car. Filled with promotional models, toys, banners and clocks, drinking glasses, posters, matchbooks and more! Nostalgic Mustang collector's items are featured in stunning color photos complemented by lively descriptions that tell the unique story behind each collectible piece. Contains a beneficial price and value guide for hard-core collectors.



Ford Gives The Petty's Garage Two-Tone Mustang SEMA Show Car A Limited Production Run

By: Alexander Kalogianni

Source: digitaltrends.com

Submitted By: Nancy Sharmer

It was revealed as a one-off at last year's SEMA auto show, but now, Petty's Garage will team up with Ford to do a limited production run of its 627 horsepower show car.

"We received a tremendous amount of positive feedback about our Petty's Garage Mustang GT displayed at the SEMA show," said Jeff Whaley, Petty's Garage COO. "With so much interest, we began to explore the possibility of building a limited run of the Petty's Garage Mustang GT."



Those voices were definitely heard, and now 143 units of the fastback are in the works, and it will come in two versions.

The first version, dubbed "Stage 1," will have loads of custom mods like a modified rear fascia with a race-inspired spoiler and a center-exiting exhaust. Floor mats and Richard Petty's signature round out the interior tweaks. The whole package rides on custom 20-inch Petty's Garage HRE FlowForm wheels.

Under the hood, the engine is equipped with a Ford Racing/Roush supercharger and a cold air intake. It also receives a custom calibration and is affixed to a MagnaFlow exhaust system, upping the power of the 5.0-liter V8 to 627 horsepower.

These will make up the first 100 units while the remaining 43 will be the Stage 2 version, which will have everything the Stage 1 has, but will also include a Petty's Garage Wilwood big brake upgrade, three-piece forged aluminum wheels, and a custom two-tone paint job.



Anyone wishing to scoop one up can do so by ordering either version from any Ford dealership. The Stage 1's will start at \$62,210 while the Stage 2's will run \$92,210.



Red Rocker Stang

This 1967 Mustang Fastback was built for Sammy Hagar by @gatewaymustang! Under the hood is a Roush Performance 427 small block with 8 stack injection paired with a Tremec TKO 5 Speed! Some other goodies are full Gateway Performance Suspension and a GCM-R Body Kit.



2015 Shelby GT unveiled at Barrett-Jackson with up to 700+ horsepower

By: Drew Phillips

Source: mustangsdaily.com



Shelby American has launched the first global Shelby GT muscle car, which is based on the all-new 2015 Ford Mustang GT. One of the most popular cars in Shelby history the 627 HP 2015 Shelby GT was unveiled today at the Barrett-Jackson Scottsdale Auction in Ford Motor Company's booth. Shelby is now taking orders with delivery of cars planned for the beginning of the second quarter of 2015.

"This 2015 Shelby GT incorporates all of the engineering lessons we've learned building high performance vehicles over the past 50 years," said Joe Conway, co-CEO of Carroll Shelby International and CEO of Shelby American "With the international distribution of the current Ford Mustang, we worked closely with our partners to develop a car that can be offered in both North America and overseas. It's the first Shelby muscle car in our history designed from day one to be a truly global vehicle."

In 2007, Ford Division, Carroll Shelby and Ford Racing created the Shelby GT. Beginning as 4.6L Mustang GT's assembled at Ford, they were shipped to Shelby in Las Vegas for transformation. Around 8,000 Shelby GT's were built from 2007 to 2008 and the wildly popular car dominated its SCCA racing class. In 2013, Shelby American returned the Shelby GT to its lineup after a five year hiatus.

"We took a new approach with the 2015 Shelby GT," said Shelby American Vice President of Operations Akos J. Feher. "We had a lot of fun designing these cars and ended up building the most powerful Shelby GT ever offered without sacrificing reliability. All exterior parts were designed and developed in-house, with every component exclusive to Shelby. We only used lightweight carbon fiber for all the aerodynamic components, including the brand new hood. The components were designed to allow a high level of customization for our customers, like the new billet aluminum front grilles."

Every aspect of the Shelby GT is enhanced to create a potent all-around performer. Like it's predecessor, this car features Ford Racing Performance Parts including a 627 HP supercharger, performance handling kit and half shafts. Gearing has been upgraded 3.73 gears and paired with chrome-tipped Borla exhaust. The Shelby GT rides on a staggered set of Weld Racing wheels shod with sticky Michelin tires.

This car loves the twisties and can handle the curves thanks to the new performance handling kit. The Wilwood six piston front brakes ensure the car can stop on a dime. The base car's good looks are enhanced by adding a new hood with functional air vents and other functional aerodynamic components like a 2-piece rear diffuser. All of the Shelby exclusive exterior parts are made of carbon fiber; they are not only functional but also look great either painted or unpainted. Shelby exclusive front grilles, made entirely out of billet aluminum highlight the already aggressive nose of the car.

A Shelby GT can be built based on either a manual or automatic Mustang GT, is 50 state emissions legal in the USA and runs on pump gas. Shelby's most demanding customers can order a '15 Shelby GT with a long list of options including a 700+HP performance upgrade, adjustable suspension, upgraded big brake kit, and a number of interior upgrades.

"The 2015 Shelby GT is a nicely balanced muscle car that does everything well, whether on the track or on the drag strip" said Gary Patterson, Shelby American Vice President of Strategic Sales and Media Relations. "This post-title program takes performance to extreme levels. At the same time, the styling is sleek yet uniquely American with touches from Shelby history. Based on the fantastic new Ford Mustang platform, the Shelby GT can easily double as formidable daily driver and then run rings around the competition at track events."

This is a post-title program; Ford dealers worldwide can contact Shelby American to build a Shelby GT based on a car owned by a customer or one of their 2015 Mustang GT fastbacks or convertibles. Each car will be issued a Shelby American CSM number for documentation in the official Shelby American Worldwide Registry to maximize potential collectability.

"The demand for Shelby vehicles, parts and products around the globe continues to skyrocket," said Neil Cummings co-CEO of Carroll Shelby International and CEO of Carroll Shelby Licensing. "In addition to a superb facility in Las Vegas, Shelby is establishing mod shops worldwide. This will allow enthusiasts worldwide who have access to a Ford Mustang to transform it into a Shelby GT locally."

The price of the base Shelby GT modification, not including the Ford Mustang GT, is \$39,995. Customers can build their Shelby GT online at www.shelbyamerican.com or call (702) 942-7325/ (844) 974-3529.

Going Once, Going Twice – How To Sell Your Car At Auction

By Bobby Kimbrough

The biggest waste, I guess, would be having unrealistic expectations of value – Tony Klein

Auto auctions have become popular on cable TV for the excitement and unique cars that are shown. This popularity has broken into the mainstream public's eye and while these may seem like new methods of selling vehicles, the truth is that over nine-million cars are sold at auction every year according to the National Auto Auction Association.

We caught up with Tony Klein, Consignment Manager at RK Motors, to find out the ins and outs of how to sell a car at an auction. Klein will guide us through preparing your car to be auctioned – what you must do and what you should do – to make your experience a good one.

Auto Auctions Explained

There are several types of auto auctions operating in the United States today. Some auto auctions exist as an outlet for banks, the IRS, and other government agencies to sell vehicles that were seized or repossessed.

There are government auctions to sell US Government vehicles periodically while other auctions are held as a primary outlet for banks, other financial institutions, and car dealerships to dispose of their off-lease returns. There are also auctions to sell rentals, aging fleet vehicles, or to dump trade-ins and other unwanted inventory. Salvage auctions are designed for insurance companies to sell totaled vehicles to the public.

Closed auctions require that you must be registered with the auction in order to bid. Photo from RK Motors Collector Car Auctions

Then there are specific collector car auctions and general auctions. Specialized auto auctions for classic and antique cars are different than local general auto auctions. Auctions can also be closed format or public format auctions. Closed auctions are specifically for dealers, so make sure you put your vehicle in the right auction.

Prepping Your Car For Auction

Whether you decide to take your car to a local auction or a high profile elite car auction, there are some steps that you can take that will help your car sell and get maximum value, when the gavel hits. "When preparing your car for sale, it is hard to say anything is a waste of time. The biggest waste, I guess, would be having unrealistic expectations of value," said Klein.

Selling a car at auction has several benefits over hanging a "For Sale" sign in the back window or taking your car to a used car dealer for consignment. Auctions allow owners to turn cars into cash quickly, plus the large volume of cars moved through an auction does not depress the prices. An auction will bring together a large amount of vehicles and buyers that ultimately establish market values for vehicles. This pricing gives the industry an objective view of what vehicles are worth in the current market.

To take full advantage of these benefits, there are some things that a seller can do to prepare for an auction.

Things You MUST DO To Prepare Your Car For Auction

Klein explained everything a seller must do before taking a vehicle to auction: "Details. The first thing is about the details. Clean your ride, give it a good old-fashioned cleaning. Wash, polish, wax, vacuum, detail, etc..." It's been proven that a well-presented car attracts more attention from bidders.

Any maintenance item that you've been putting off should be done in the preparation. "If you have changed a leaking gasket a year ago, but never cleaned the caked on grease from the engine – Now is the time," said Klein.

Make sure your paperwork is correct. Check the title to make sure that there are no liens or errors. Photo from cartraderexpert.blogspot.com

Along with physically detailing the car, a seller should pay attention to the other details as well. "Research," states Klein. "Determine a fair market value, and decide what you are willing to take for the vehicle." There are a number of different resources that can be used to determine what the current market value is for used vehicles.

"The National Automotive Dealer's Association (NADA) has a classic car section, which is a great start," explains Klein. "Even insurance companies, such as Hagerty have guide books that are a good resource as well. If you are not able to identify a clear value using the guides, you may consider hiring an experienced appraiser. All that said, nothing beats a good sold comp."

Don't overlook your paperwork either. "Check your title and VIN," Klein advises. "Be sure your title is clear of all liens and errors. Also, be sure the VIN is affixed to the vehicle, and that it matches the title. At every large auction, we see a dozen or more cars set aside with VIN issues, forcing the sellers to make a mad scramble to resolve in time for the sale."

If you have maintained good records of maintenance and repairs, you will be rewarded for your effort. An accurate log can reap benefits for the next owner, additionally the seller should find out whether the factory or extended warranty on the vehicle is still valid and transferable to the buyer. All of this could add to the value of the vehicle.

Going Once, Going Twice – How To Sell Your Car At Auction (Continued)

By Bobby Kimbrough

Things You Should Do

Just because there is an auction scheduled in your area doesn't mean that it's the right time for you to attempt to sell your vehicle. "You should consider the time of year," Klein said. "Highly desirable collectibles tend to sell year-round, however if you are trying to sell a '32 Ford Roadster street rod, the latter part of the year may not be a good time."

You will probably be asked to fill out a number of forms and give the auction company pictures of your vehicle. Understand that you will pay a consignment fee, which is very reasonable. Be aware that the auction company will also take a percentage of the selling price so make sure that you include that into your reserve and asking price.

Klein advises sellers to "take quality photos." Generally these are asked for well in advance of the auction date so that the auction company can market the cars properly. "The auction company will ask for photos, which they will use to market the car months in advance. Take some time, and send the best pictures you can. Also be sure to send them as early as possible, so they can have plenty of time to advertise the car. You are paying for the marketing," explained Klein. "If you need help, this is the time to ask! Quality photos will get buyers excited to make the trip to the auction. Many buyers show up for just one car."

Show up at the auction when your car is crossing the block. Be prepared to answer questions. Photo from www.rkmcca.com

Be prepared to show up at the auction when your car is being sold. "Arrive to the event early, and be ready to answer questions," advises Klein. "The days leading up to the auction are days where potential buyers get to inspect the vehicles before going onto the block. Giving potential buyers the answers they are looking for may build enough confidence in them to bid."

Drive the car across the block if the auction house lets you. There is a positive sense created when the vehicles are represented by the seller. Even if the seller is standing behind the vehicle in the lanes during the auction.

Things You Might Want To Consider

Some other things that can maximize a vehicle's value include reconditioning, certification, and effectively representing the vehicle. Most auctions offer reconditioning services like dent removal, body work, detailing, glass replacement, and paint services. Many auction companies offer consignors a vehicle certification program. The program allows the seller to choose a level of certification.

Be realistic about the value of your car and you will see the bidding war begin. Photo from www.rkmcca.com

Finally, be realistic and understand what drives pricing. Condition is an obvious consideration and first impressions do matter. Premium colors usually bring higher selling prices too. Popular colored vehicles can bring as much as \$1,000 higher than the same vehicle in a different color. Consider this; would you buy a Ferrari in any color other than red? How about a Mopar that wasn't Plum Crazy Purple or Competition Orange? Supply and demand still drive the market. That is the first rule of economics and still drives the pricing.

Lastly, remember that the auction house does not make money if your car does not sell. They are working with you so try to provide them with everything they ask for. In return, you should have a successful and enjoyable transaction.

Total Control Products' G-Bar Suspension For 1971-73 Mustangs

By: Matt Ehlenbach

Source: stangtv.com

When it comes to suspension you want total control, Total Control Products has it under control with its new '71-73 Ford Mustang 4-link. You're going to hook up and carve the corner. Improve your ETs and wins on the track. Check it out below.

Official Release:

TCP g-Bar Suspensions for 1971-73 Mustangs Total Control Products (TCP) has expanded their '71-73 Mustang products to include g-Bar and g-Link rear suspension systems. The canted-4-bar suspension systems directly replace the OEM leaf springs and shocks, using the OEM or replacement FAB9™ housing for remarkably improved handling and performance. Arguably the most versatile suspensions available, the g-Bar system offers a huge array of configuration options, including link bars, anti-roll bars, VariShock coil-over or air-spring shocks, shock valving, and FAB9 rearend housings. These options create six distinct styles of suspension with dozens of different variations to best suit your particular performance application. Available for '64-73 Mustangs, '67-70 Cougars, and popular GM muscle cars.

Features:

- Coil-over suspension
- Improved handling
- No wheel hop



FLASHBACK

A Sportscar for the 80's **MUSTANG** A winner from the word go.

For 1980, Ford is turning loose a second herd of New Breed Mustangs in an exciting line of models to suit your style of riding.

From every angle, you can see it's a car for the times. You can see it in Mustang's sleek, aerodynamic body and surprisingly roomy interior. Up front, the Mustang has a MacPherson-strut type suspension to help flatten corners. Precise rack and pinion steering for easy maneuvering. And responsive front disc brakes for stop-and-start driving.

The new Mustang also comes with an optional 2.3 litre turbocharged 4 cylinder engine that has acceleration comparable to some cars with V-8 engines.

As a sports car, personal or family car, on wide-open roads or on quiet neighbourhood streets, Mustang is bred for your style of living. It's a sportscar for the 80's—for those who want to drive a winner.





MERCHANDISE ORDER FORM

To order merchandise contact Bob Anderson (559) 233-8983

All orders must be prepaid

PLEASE PRINT NAME:

NAME: _____ DATE: _____

PHONE NUMBER: _____

T-SHIRTS: (Color for 2014 is Hunter Green)

S - XL = \$10.00

XXL = \$11.00

XXXL = \$12.00

XXXXL = \$13.00

POLOS or WINDBREAKERS

S - XL = \$25.00

XXL = \$26.00

XXXL = \$27.00

XXXXL = \$28.00

• • Add \$2.00 for pockets on T-shirts & Polos • •

HATS = \$11.00

PENNANTS = \$8.00

NAME BADGE = \$8.50

ITEM	SIZE	COLOR	QTY	AMOUNT DUE
				\$
				\$
				\$
				\$

TOTAL DUE: \$ _____ METHOD OF PAYMENT: CASH _____ CHECK # _____

RECEIVED BY: _____ DATE: _____



**Get your
S.H.A.R.E.S. CARD
now!**

We have our Save Mart SHARES cards. Use the card when you go to Save Mart or Food Maxx and the club gets 3% cash back! See Ron Deubner to get a card for you and any family member who will shop at Save Mart. This can bring a lot of money into the club.



Membership Application

This section will be forwarded to the CVMC Membership Committee. Please type or print in block letters.

MEMBERSHIP COMM. USE ☐ NEW ☐ RENEWAL DATE: _____ AMOUNT: _____

MEMBER INFORMATION					
NAME:			BIRTHDATES:	MONTH	DAY
ADDRESS:			PHONE:		
CITY:	STATE:	ZIP CODE:	NAME & PHONE IN CLUB DIRECTORY?	YES	NO

FAMILY MEMBERS			
	BIRTHDATES:	MONTH	DAY
NAME:			
NAME:			
NAME:			
NAME:			
NAME:			
TOTAL NUMBER OF ACTIVE (VOTING) MEMBERSHIPS FOR WHICH YOU ARE PAYING:			

Car 1

TYPE OF VEHICLE(S)					
YEAR:	BODY STYLE:	MODEL:	ENGINE:	TRANS:	
EXTERIOR COLOR:	INTERIOR COLOR:	HOW LONG HAVE YOU OWNED THE VEHICLE(S)?	YRS	MOS	
OTHER FEATURES:					

Car 2

TYPE OF VEHICLE(S)					
YEAR:	BODY STYLE:	MODEL:	ENGINE:	TRANS:	
EXTERIOR COLOR:	INTERIOR COLOR:	HOW LONG HAVE YOU OWNED THE VEHICLE(S)?	YRS	MOS	
OTHER FEATURES:					

Membership Requirements: Insurance - Each active and honorary membership will be required to carry and produce to the Membership Committee evidence of public liability and property damage as follows: a) In the minimum amount required by California law. b) Or, in individual cases, the amounts recommended by the Membership Committee or the Executive Board. This insurance must cover the car owner and any driver of the member's vehicle. Lack of, cancellation of a member's policy immediately invalidates his/her membership in this club. Operator's License - Each active and honorary member must have a valid vehicle operator's license at all times. Lack of, cancellation of, or expiration of this license immediately invalidates membership who operate a vehicle.

Release of Damages: By signing this document, applicant / member agrees to hold the Central Valley Mustang Club, Inc. harmless for and to protect and defend the Officers and Club Members from any damages that may occur en route to, during or from an event in which the applicant / member is involved.

Applicant's Signature: _____ Date: _____

Applicant's E-Mail Address: _____

Please send this form with your check to:

Central Valley Mustang Club, Inc.

Post Office Box 9864

Fresno, California 93794-9864

The Central Valley Mustang Club, Inc. is not a subsidiary company nor does it have any corporate or legal relationship with Ford Motor Company

MEMBERSHIP DUES: For the first year only, the sum of \$30.00 for a one year Active Membership, of which \$5.00 will be an initiation fee and \$25.00 for dues. Thereafter, a member shall pay each January a \$25.00 fee for dues. For additional family members, Active Membership dues are \$5.00 per member. Dues are prorated by month. Please contact Membership before paying dues.

Come join the fun

Yosemite Falls Cafe



General Membership Meetings:

Last Thursday of Each Month

Yosemite Falls Restaurant

4020 N Cedar Ave (Cedar & Dakota) • Fresno, CA

Dinner: 6pm • Meeting: 7pm

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For Detailed Information On Club Activities Visit Our Website At:

<http://www.cvmustang.org>

Or Call Club Information Line: 559-485-1010

every month!

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Central Valley Mustang Club, Inc.
P.O. Box 9864
Fresno, CA 93794-9864

ADDRESS CORRECTION REQUESTED

Website: www.cvmustang.org
Club Information: 559-485-1010